Almost every organisation on the planet uses equipment to deliver its service. Very few are always happy with the performance of that equipment.

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We train, guide and collaborate with organisations to design support solutions that keep equipment performing, so they can deliver their service, consistently and effectively.



SME Showcase

1. What we do



2. What drives us

3. Themes for 2024

What we do Support solutions

Train



Guide





Collaborate



Support solutions







Equip









Train | Guide | Collaborate | Equip



What drives us

We understand the impact of good support on an operation.

We take seriously the responsibility that comes with leading Support. Support matters to us, that makes us good at what we do. Very good. We deliver the quality and value that our client deserves, and their operation demands.

Knowledge is power.

We know that real power is in shared knowledge. We don't own all Support knowledge. We do own the power to share the knowledge that we have. We will take time to talk, to clarify, to guide and to train because Support matters to us. We are determined to raise the standards of Support across all industries.

This is our superpower.

Support matters to us, we have a passion for it.

We understand that to be a good guide, we need to know more than the average bear. We don't know everything. Curiosity sits at the heart of what we do and we always challenge ourselves to expand the bounds of our knowledge and our skill.

We make sure we understand.

We know that Support matters, so we do not argue from a position of ignorance. If we don't know enough to comment with authority, we don't comment. We learn first. We know that good decisions can only be based on good understanding. Our experience and curiosity arms us with the context and the knowledge needed to think hard and to make strong, well-constructed Support arguments.



5. Good

Curious

We d

2.

Considered

Genuine

We deliver value.

We value our integrity. We stay true to ourselves and to our considered positions. We recognise that a considered position and what our client needs may not be the same thing. We deliver what our client needs. We do not sell our client something that they don't need.

Support matters to us, and to our clients.

We always aim to leave our client and their Support in a better place than it was when we engaged.

Values

Open



Themes for 2024

1. Development

2. Partnership



Themes for 2024

Development

1. Integrated Support: BLOS

2. Integrated Support: Surgery

3. CPD Accreditation



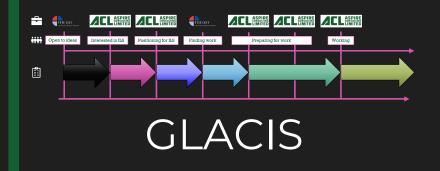


Themes for 2024

Partnership



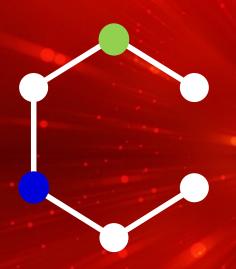








What could we do together?



CLUSTRE THE INNOVATION BROKERS

Helping TDI Members Tap Into

The Clustre Ecosystem



Objectives of this presentation

- Introduce Clustre and our amazing ecosystem
- Show you some of the very innovative work our firms have done in A&D
- Convince you that we can help you win more work in your sector and/or deliver more value to your existing clients
 - .. by teaming with one or more of our firms on a case-by-case basis

Our mission

We help large companies with complex business problems or huge opportunities. We introduce them to our eco-system of innovative firms that we know well and totally trust. These firms are uniquely qualified to solve those problems, exploit the opportunities and deliver the right solutions – fast!





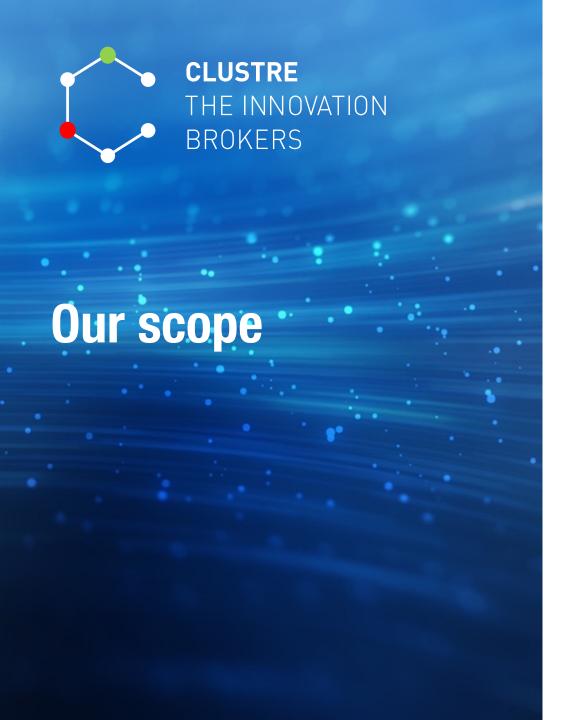


Our 30+ clients are large private or public sector organisations:

- From across all industries, including A&D
- They tell us their problems and we connect them with member firms who have the proven solution/capability
- We also stimulate our clients through thought leadership and events

We have 20 firms in our portfolio:

- In our opinion, the best of the best
- Mix of software, niche consulting and IT specialists
 - Covering eight capability areas
 - Unique, relevant, compelling
- Impressive record of delivery with at least 3 enterprise clients



Proven, innovative solution providers in eight areas of capability:

- Al
- Accelerated Skills Development
- Big & Small Data
- Complex Software Engineering
- Digital at Scale
- Innovation Consulting and Software
- IoT and Edge Computing
- Venture Building

Some client examples

Firm	Scope	UK Clients/Prospects
Magnetic	Innovation Consulting	'FCO'
Vantiq	Edge Computing Platform	MOD (RAF and Army), MBDA
Wazoku	Idea Management Software and Crowdsourcing	MOD, Thales, NATO/DIANA
Rainbird	Decision Intelligence	MOD (Navy Logistics)
Monolith	Digital Twins (of physical products)	RR, MBDA, AWE, Airbus, BAE
WithYouWithMe	Recruiting and Development	MOD (Lancers and other regiments), Northrup, Leonardo
SkillSoft	eLearning	MOD (Defence Digital)

Other firms worth mentioning:

- Zuhlke Complex Software and Data Engineering
- PreEmpt Accelerated Planning

My MOD contact base

- Charlie Forte
- Several of Charlie's key people including David Arthurton, Dina Kakaris and Claire Fry
- CDLS (Past. Connected to present)
- Heads/Deputy Heads of:
 - jHub
 - DAIC
 - NavyX
 - DIU
 - BMFS
 - [Leidos]
- Several retired Generals (Jones, Wardlaw, Deverell, Hutchings, Patterson)



In summary...

- We can help you win more work and deliver more value by connecting you to one or more of our firms
 - You tell us what you are bidding for and we will tell you whether we can add value, and/or
 - You tell us about a particular problem or challenge with an existing client and again, we will see whether we can help
- Or..we can help you create/embellish go-to-market offerings
- Please reach out to me: robert.baldock@clustre.net



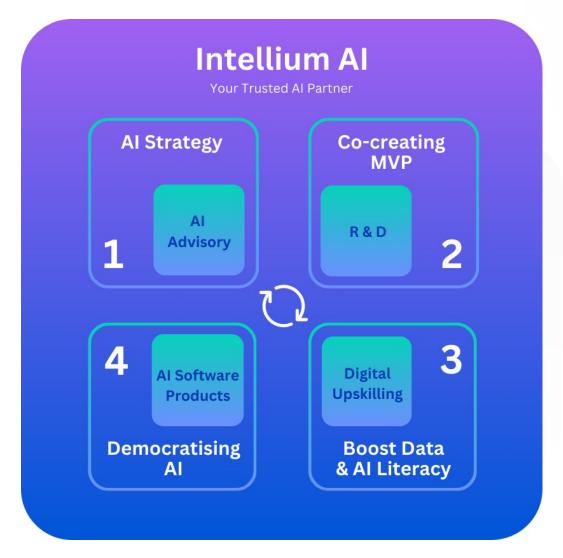
Introducing Intellium Al

info@intellium.ai

Kiran Krishnamurthy - CEO

Graham Complin - Strategic Development Partner

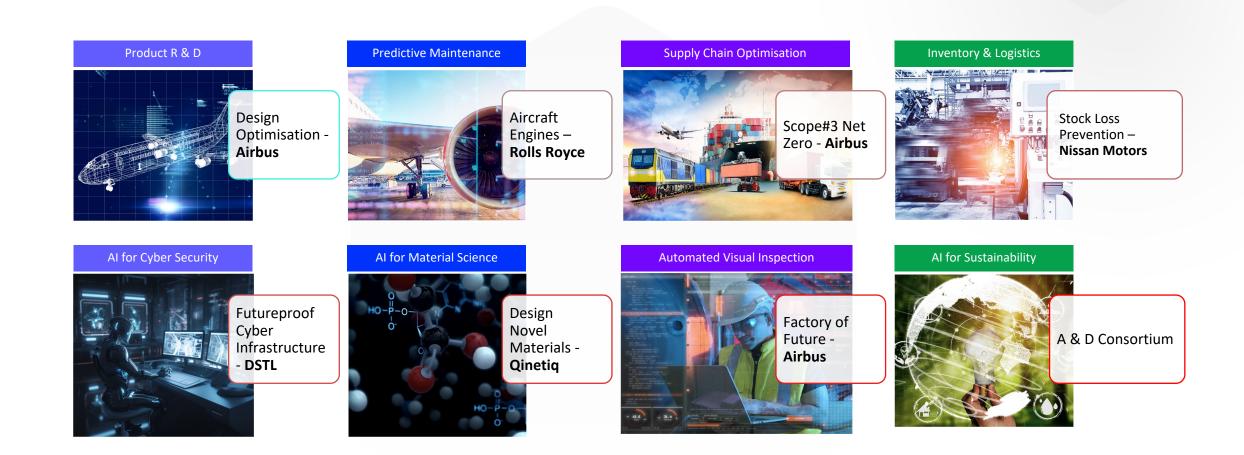




Consultative approach for joint success

Use Cases





Differentiator – Niche Al solutions for Engineering and Operations

Our Proprietary Software





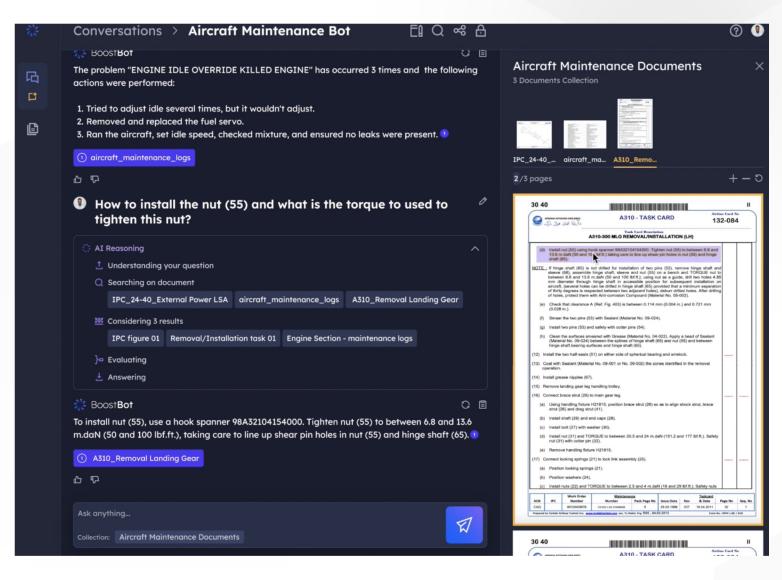
BoostBot:- Insights from Unstructured data

AiBoost:- Insights from Structured Data

BoostBot



- Quick search and information retrieval bot – provides the right information when you need it, where you need it, and on-demand
- Built on Generative AI technology
- Works on air-gapped standalone deployment
- Protects data privacy & security
- Insights from maintenance, inspection logs, design manuals, quality reports, etc.





Intellium Al

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